



ARE YOU LEAVING MONEY ON THE TABLE?

**A Workshop on Generosity and Planned
Giving**

**Sponsored by the Delaware Conference
and Synod Generosity Team**

SATURDAY – NOVEMBER 10, 2018 – 8:30 a.m.to Noon

At Reformation Lutheran Church, 102 W. Rose Tree Road, Media

Cost: \$5 a person or \$20 for a Congregation

Register by contact: thewelcomeplace@comcast.net

**(Bring cash or checks to the event or send to St. Mark's Lutheran Church, Att: Alice, 436 N. Oak Ave.
Clifton Heights, PA 19018 payable to Delco Conference)**

Workshop 1 - "Are You Leaving Money on the Table?" Presenters: Yvonne Jones Lembo, ELCA Foundation and Vaughn J. Coleman, CFP, ChFC. Yvonne and Vaughn have worked together to help congregations and families in SEPA achieve their personal and ministry funding goals. Building on the results of a planned giving survey conducted among a sampling of ELCA congregations and families, this workshop will outline 5 common ways congregations and families leave money on the table and show how to get money off the table and on the job, building a strong future for families and for ministry. Designed with Church Councils, Stewardship, Finance and/or Endowment Committees in mind.

Workshop 2 – "Developing and Implementing Endowment for Mission." John Pritchard, a member of Reformation Lutheran will share how their congregation developed the Endowment Fund, the mission focus of the fund and what it has enabled, and their "1517 Society" that encourages members to leave a planned gift to the congregation.

Workshop 3 – "Tips on Developing a Culture of Generosity." Tim Ness, A Synod Generosity Team Stewardship Coach, will guide congregations through a congregational money autobiography and share ways to focus on generosity as a new way of engaging members in Stewardship.

Schedule for the Day

8:30 registration and gather (coffee and breakfast snacks)

8:50 Welcome and brief devotions

9:00 Session 1 - Three options to

10:15 -11:15 Session 2 - Three options being presented

11: 20-12:00 Plenary gathering for Q and A of all leaders, evaluation and closing.